

5-DAY INTENSIVE TRAINING WORKSHOP

Certified Procurement Professional

Elevate Your Skills: Become a Certified Procurement Professional!



Course Description

This course delves into the vital role of procurement within the supply chain, emphasizing its strategic importance and potential impact on organizational success. Participants will learn effective supplier evaluation, negotiation techniques, and innovative methods for continuous improvement in procurement practices.

Who Should Attend

This course is designed for:

- senior buyers
- purchasing supervisors
- purchasing managers

and other professionals involved in supply chain management who seek to enhance their procurement skills and strategies.

Course Objectives

By the end of the course, participants will be able to:

- Recognize the critical role of procurement within an organization.
- Implement effective negotiation techniques to maximize supplier value and savings.
- Evaluate procurement performance from a macro perspective.
- Develop a personal growth plan as a procurement professional.
- Identify performance gaps and apply strategies for improvement.

Course Content

Strategic Role of Procurement

- Understanding procurement's impact on organizational success.

Supplier Evaluation Techniques

- Methods for assessing and selecting suppliers effectively.

Negotiation Strategies

- Key techniques and principles to enhance negotiation outcomes.

Performance Management Frameworks

- Utilizing the SCOR framework to evaluate procurement performance.

Key Performance Indicators (KPIs)

- Identifying and applying relevant KPIs for procurement success.

Total Cost of Ownership (TCO)

- Analyzing TCO to make informed procurement decisions.

Continuous Improvement Initiatives

- Strategies for fostering a culture of continuous improvement in procurement.

Service Level Agreements (SLAs)

- Establishing and measuring performance against SLAs.

Competency Development for Procurement Professionals

- Setting goals and objectives for personal and professional growth.

Market Risk Assessment

- Techniques for identifying and mitigating procurement-related market risks.

Certificate Accreditations

The Certificate in **Procurement Professional** course equips participants with key skills and knowledge for career success. It enhances credibility and provides insights into industry standards. Through theory and practical application, it prepares individuals for real-world challenges, offering expert instruction and networking opportunities.

This course will be accredited by one of the following organizations. Please contact us for more information.



Cambridge
Training College Britain



Contact Us:



 +971 54 244 8677

 info@gtidubai.com

 www.gtidubai.com

 facebook.com/gtidubai/

 instagram.com/gtidubai/

 x.com/gtidubai

 linkedin.com/company/gtidubai